

THIS YEAR'S SCHEDULE

NEW:
More Sessions & More Flexibility

B2W has revised the User Conference schedule for 2018. There are more hours of training and a wider variety of sessions and session lengths. This gives attendees more flexibility to customize a schedule according to their specific interests and requirements.

NEW:
Innovation Labs

This year's schedule includes Innovation Labs. These sessions provide the environment and the expertise for an in-depth dive into specific topics. You can even contact B2W to suggest additional Innovation Labs.

Solutions Center: Open 8:00am-12:00pm and 2:30-6:00pm

1:00-5:00PM	Attendee and Guest Registration
1:00-6:00PM	Golf Tournament
1:00-5:00PM	Solutions Center
7:00-10:00PM	Welcome Reception

SUNDAY

3.25.18



REGISTER TODAY:
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THIS YEAR'S SCHEDULE CONT.

MONDAY

3.26.18

Solutions Center: Open 8:00am-12:00pm and 2:30-6:00pm

 B2W Estimate - Hands on Lab

 B2W Estimate - Class

 B2W Inform

 ONE Platform - Hands on Lab

 ONE Platform - Class

	Room 1	Room 2	Room 3	Room 4	Room 5	Room 6	Innovation Lab 1	Innovation Lab 2
7:00-8:00AM	Welcome Breakfast							
8:00-8:15AM	Solutions Center Break							
8:15-9:10AM	Creating Your First Estimate	B2W ONE Platform: The Complete Workflow	Introduction to B2W Resources	Labor Types, Rate Classes and Burdens	Introduction to the B2W ONE Platform	Panel Discussion: A Platform for Field-centric Cost Management	B2W Schedule Feature Review: Trucking and Materials	User Experience Enhancement
9:10-9:20AM			Break					Break
9:20-10:15AM			B2W ONE Platform: Mechanic's Overview	Introduction to B2W Schedule	Administrator's Guide to the B2W ONE Platform		B2W Inform: What's New and What's Next	User Experience Enhancement
10:15-10:35AM	Solutions Center Break							User Experience Enhancement
10:35-11:20AM	Tags, Views, Filters and Groups	The Time and Materials Workflow	Working with Custom Properties	Equipment Types, Rate Classes and Burdens	Project Manager's Guide to the B2W ONE Platform	B2W Estimate: What's New and What's Next	B2W Inform: Feature Review	User Experience Enhancement
11:20-11:30AM	Break							
11:30-12:15PM	Vendor RFQ Management	Getting the Most out of True Up	B2W Estimate Administration Tool	Building Better Crews	Importing Resources to the B2W ONE Platform	Introduction to B2W Inform	B2W Maintain Shop Manager Challenges	User Experience Enhancement
12:15-2:20PM	Lunch & Keynote							
2:20-3:15PM	WBS (Work Breakdown Structure)	B2W Maintain: The Complete Workflow	B2W Estimate Security	Creating Effective Task Templates	Managing Employees, Users and Security	Understanding Production Accounts and Tracking Accounts	B2W Inform: Chat with the Product Manager	B2W Platform Feature Review: Alerts and Notifications
3:15-3:25PM			Break					
3:25-4:20PM			Reporting and Analysis	Managing Needs and Assignments in B2W Schedule	Intro. to the New Grid View (Mobile App)	B2W Inform: Practical Applications and Benefits	B2W Track Feature Request: Printed Field Logs	B2W Estimate: Feature Review (To Be Announced)
4:20-4:40PM	Solutions Center Break							B2W Estimate: Chat with the Product Manager
4:40-5:40PM	Subcontractor RFQ Management	Creating and Managing Crews in B2W Schedule	Bid Closing Strategies	Saving as You Build	Parts and Inventory in B2W Maintain	Guide to Production Rates	B2W Inform: Feature Review	B2W Maintain Feature Review: (To Be Announced)
7:00PM	Evening Reception							



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THIS YEAR'S SCHEDULE CONT.

TUESDAY

TUESDAY 3.27.18

Solutions Center: Open 8:00am-12:00pm and 2:30-6:00pm

 **B2W Estimate - Hands on Lab**
 **ONE Platform - Hands on Lab**

 **B2W Estimate - Class**
 **ONE Platform - Class**

 **B2W Inform**

	Room 1	Room 2	Room 3	Room 4	Room 5	Room 6	Innovation Lab 1	Innovation Lab 2
7:00 - 8:00AM	Client Awards Breakfast							
8:00 - 8:15AM	Solutions Center Break							
8:15 - 9:10AM	Rock-solid Estimate Cost Structure	Equipment Management in B2W Maintain	Job Cost Coding for Export to B2W Track	Bid Completion and Bid Form Layout	Creating a Field Log (Mobile App)	Panel Discussion: Data Capture and Analysis	B2W Track: Did You Know...?	User Experience Enhancement
9:10 - 9:20AM			Break					Break
9:20 - 10:15AM			Market Analysis and Bid Schedules	Completing a Mechanic's Time Card (Mobile App)	B2W Maintain: Maintenance Manager Workflow		B2W Estimate: Top Requests	B2W Inform: Field Challenges Focus Group
10:15 - 10:35AM	Solutions Center Break							User Experience Enhancement
10:35 - 11:20AM	Importing Items From Excel (Creating a Schedule of Items)	Creating and Managing Schedules	Exporting Estimates to B2W Track	B2W Schedule Production Targets Overview	Completing Mechanic Work Orders	B2W Estimate Integration with Accounting	B2W Inform: Why You Should be Using Reports	B2W Maintain: Did You Know...?
11:20 - 11:30AM	Break							
11:30 - 12:15PM	Embedded Excel Workbooks	Exporting Jobs from B2W Estimate to B2W Track	Exporting Change Orders from B2W Estimate to B2W Track	Submitting a Bid via Expedite (BidX)	Purchase Orders in B2W Maintain	B2W Client Case Study (To Be Announced)	B2W Estimate: WBS Database Innovations	B2W Track: Foreman Focus Group
12:15 - 2:20PM	Lunch							
2:20 - 3:15PM	Building and Implementing a Solid Job Cost ID Plan	B2W Schedule: The Complete Workflow	Bid Closing and Estimate Error-check Wizard	Shortcuts and Best Practices	Change Orders From B2W Estimate to B2W Track	Maximizing Your Support Tools	B2W Maintain: Chat with the Product Manager	User Experience Enhancement
3:15 - 3:25PM			Break					
3:25 - 4:20PM			Organizing Your Organizations	Using Global Edits to Manage Costs	Reporting within the B2W ONE Platform	B2W Track and Maintain: What's New and What's Next	B2W Inform: Ask a Trainer "How To..."	User Experience Enhancement
4:20 - 4:40PM	Solutions Center Break							User Testing: B2W Inform
4:40 - 5:40PM	Managing your Materials	Nested Coding in B2W Maintain	Minority Requirements Settings and Usage	Importing Telematics and Meter Information	Managing Move Orders in B2W Schedule	ONE Platform Integration with Accounting	B2W Inform: Ask a Trainer "How To..."	User Experience Enhancement
7:00PM	Evening Reception							

Please download the UC18 Session Guide for detailed descriptions of each session.

[Download UC18 Session Guide](#)

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