



A TRIMBLE COMPANY

# B2W ANNUAL CUSTOMER INNOVATION AWARDS

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## FAQ

### What are the award categories this year?

- Best ROI for the Use of a Single B2W Element
- Best ROI for the Use of the B2W ONE Platform
- Most Innovative New Uses/New Users of B2W Software

### Can I submit for an award in every category?

Yes.

### Can I submit multiple entries per award?

Yes.

### What is the submission deadline?

Submissions will be accepted through 8pm ET, 1/25/2023.

### When will winners be announced?

Winners will be notified directly on or before 2/15/2023. Awards will be presented live during the B2W User Conference, Sunday, 3/12/2023.

### What do winners receive?

Winners in each category will receive on-stage recognition and an engraved award trophy.

### How do I access the submission forms?

Online nomination forms are available at

<https://www.b2wsoftware.com/customers/client-awards/>

Only complete submissions will be considered by the judges. If you are applying for the ROI award, please be sure to highlight measurable results (eg. productivity, accuracy, cost savings, win rates, etc.)

### Who can I contact if I have further questions?

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