Profitability starts here
Every dollar that comes into your company starts with an estimate. How much of that dollar you get to keep depends on the quality of your estimating process and the tools you use to manage it. B2W Estimate is designed to manage your entire estimating and bidding process. Feature for feature, it is the industry’s most powerful, cost effective estimating and bidding tool. Despite its power and feature-rich functionality, it is intuitive and easy to learn. Your estimators can be up and running in days, not weeks or months. By spending more time estimating rather than entering data, you can accomplish more winning bids in less time, and increase your company’s bottom line.

Fast and accurate wins the race
From rough estimates to the most highly detailed breakdowns, B2W Estimate allows you to work at any level of detail you want—there are no limitations. Create simple or detailed cost structures; specify markup strategies for overhead and profit; capture project-level information, including attached documents; and summarize cost elements to see the information most meaningful to you. And because every estimator is working from the same Microsoft database, B2W Estimate lets you work on multiple estimates simultaneously, or with many other estimators in the same bid. The result is unmatched speed, accuracy and scalability.

Easily manage subcontractor and vendor quotes
B2W Estimate’s Subcontractor and Vendor RFQ Management function makes it easy to manage quotes for all subcontracted work and materials in your estimate. Electronically send RFQs to subcontractors and vendors, then analyze submitted quotes to select the lowest bidder—or split RFQ groups among multiple bidders to get the best possible package price.
Designed and built on the ONE (Operational Networked Elements) platform, B2W is the first and only suite of construction management solutions that puts everyone in your company—from managers in the office to foremen in the field—at the same time. Separately or as one unified suite, B2W Estimate (estimating & bidding), B2W Track (field tracking & analysis), B2W Dispatch (resource management & dispatching) and B2W Maintain (equipment maintenance & repair management) offer:

- Increased operational efficiencies and accuracy for more profitable jobs
- One operational database for single point data entry that enables instant cross module resource visibility and collaboration
- Operational control through real-time dashboards with easy drill downs
- Comprehensive integration with all major accounting software packages
- Advanced capabilities between the field and the office via tablet application
- Intuitive user interface for streamlined estimating, bidding, logistics, field operations and maintenance

Keep track of changes with complete accuracy

The Audit Trail capabilities in B2W Estimate allow you to review a detailed history of changes made in every estimate, tracking the date and time when components were added, deleted or modified, as well as the name of the user who made the changes.

Keep key decision makers accurately informed

Browser-based management reporting allows you to quickly generate cross-divisional reports so decision makers can view estimate summary information from across your company when it’s still relevant. More up to date and accurate information results in better decisions and better estimates. You can also subscribe to reports for automatic distribution of any report on a daily, weekly or monthly schedule.

Work on estimates from anywhere

Sometimes you need to be able to work on an estimate without being connected to your network. The mobile estimating functionality in B2W Estimate allows you to “check out” estimates and work on them on the go, from virtually anywhere. You can utilize all estimating functionality while disconnected, and easily synchronize your changes when you reconnect. While you’re working, B2W Estimate locks the checked-out estimate—other users can still view the estimate in read-only mode, but there is no danger of someone making changes while you’re working in it.

Protect sensitive information with iron clad security

B2W Estimate includes a comprehensive security system to control access to each area of the product, as well as limit the amount of information each user can see. You can assign different permissions to specific user groups to control the creation, modification and deletion of information throughout the product, giving you finely-tuned control over what an individual can see, and, more importantly, what an individual can change.

THE B2W SOFTWARE ADVANTAGE

Designed and built on the ONE (Operational Networked Elements) platform, B2W is the first and only suite of construction management solutions that puts everyone in your company—from managers in the office to foremen in the field—at the same time. Separately or as one unified suite, B2W Estimate (estimating & bidding), B2W Track (field tracking & analysis), B2W Dispatch (resource management & dispatching) and B2W Maintain (equipment maintenance & repair management) offer:

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EASY TO USE INTERFACE

Work on resources and item templates, as well as create new estimates or access recent estimates.

UNLIMITED LEVEL OF DETAIL

Create an unlimited level of detail for items and tasks within an estimate.

PROFESSIONAL BID FORMS

Submit bids quickly and professionally.